

SAMPLE LETTER TO PROSPECTIVE EMPLOYER

Date

To: _____

Re: Nurse Practitioner position

Dear _____ (Nurse administrator, HR dept. person, etc.)

I am responding to the recent advertisement in the (Milwaukee Journal, etc) _____ for a nurse practitioner in your (?primary care setting). I would like to take this opportunity to bring to your attention another health care provider that is fully qualified to meet your needs.

A Physician Assistant is a healthcare professional that is licensed to practice medicine in a variety of healthcare settings including primary care, surgery, and many subspecialty areas. PAs are trained in primary care within a medical model much like physicians and can provide approximately 80 percent of the services typically provided by the physician. PAs have been providing care to patients for over 30 years and Wisconsin currently employs over 855 PAs in almost every medical and surgical specialty.

PA's are graduates of accredited physician assistant programs most of which are at the master's level and include over 2000 hours of clinical training. The majority of applicants to PA programs already have a bachelor's degree and all have previous healthcare experience.

The physician/PA team model, while requiring physician supervision, still allows us significant autonomy in medical decision-making and permits us to provide a broad range of diagnostic and therapeutic services. PAs have had prescriptive authority in Wisconsin since 1984. We are known for our versatility and adaptability. PAs are capable of providing services in any medical or surgical practice setting. Most of these services are fully reimbursed by third party payers at the physician level. PAs work closely with all members of the healthcare team and are an integral part of patient care.

I have enclosed further information about PAs for your review and consideration. You may also want to visit the WisTrec Website at <http://academic.son.wisc.edu/wistrec/> for more information on midlevel providers in Wisconsin. The Wisconsin Academy of Physician Assistants (WAPA) would welcome an opportunity to answer questions regarding the many benefits of PA employment. Please feel free to contact me at _____.

Sincerely,

(Where it is applicable, you may want to add:)

Please note that your organization already successfully utilizes PAs in the following departments _____ please feel free to contact any of these individuals or their supervising physicians for further declaration of the advantages and assets a PA is to any practice or healthcare organization.